



RESIDENTIAL COMMUNITIES INITIATIVE (RCI)

INDUSTRY FORUM - HAWAII

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Department of the Army RCI**

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RESIDENTIAL COMMUNITIES INITIATIVE
Assistant Secretary of the Army (Installations and Environment)



HAWAII RCI PROJECT SPECIFICS

ACQUISITION PROCESS

- **Advertise notice of intent to solicit the Hawaii RCI project in the Federal Business Opportunities (FBO)**
- **Advertise Minimum Experience Requirements (MER) in FBO-15 days after notice of intent**
- **MER will be screened for initial down-select**
- **Request Statements of Qualification (SOQs) from firms meeting MER by providing them with full 7-factor Request for Qualifications (RFQ)**
- **Determine competitive range based on evaluation of written SOQs**
- **Conduct oral clarifications with firms in the competitive range**
- **Award Community Development and Management Plan (CDMP)**



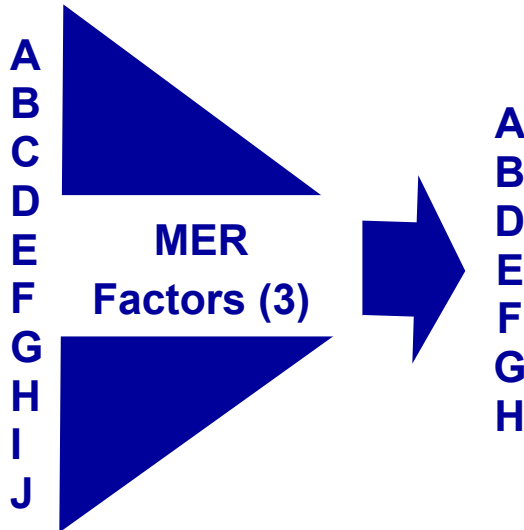
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ACQUISITION PROCESS

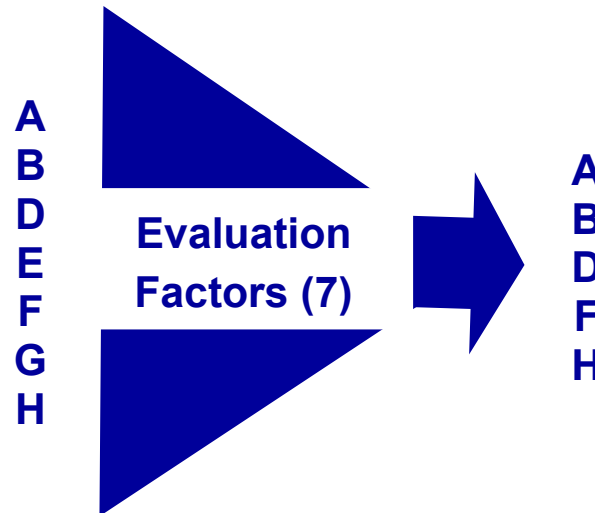
MER Submission



3 Screening Factors

1. Primary Developer - Min of 350 Multi Low Rise
2. Property Management - Assessment ≥ 350 units
3. Structures - $\geq \$30$ million

SOQ Submission



7 Factors

1. Experience
2. Preliminary Concept
3. Financial Capability
4. Financial Return
5. Organizational Capability
6. Past Performance
7. Small Business

Oral Clarifications

A B D F H



**Award CDMP
Contract for HI
RCI Project**

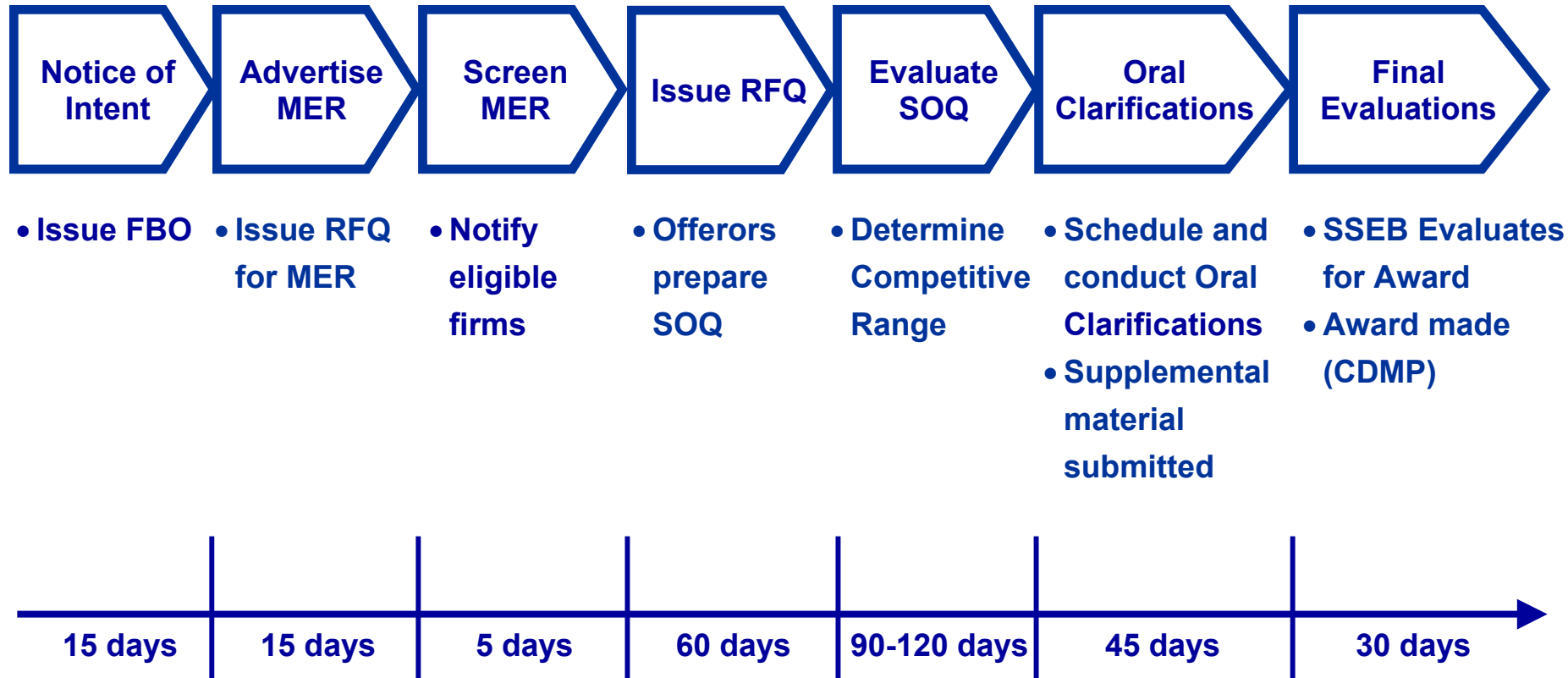
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RCI ACQUISITION PROCESS -- HAWAII





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ACQUISITION HIGHLIGHTS

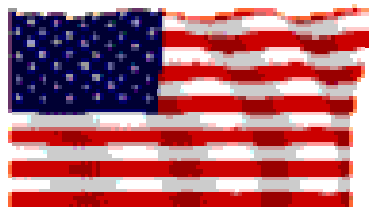
- **Read the RFQ carefully -- everything is there**
- **If we ask for it, provide it**
- **If you are unsure, contact the Contract Specialist first**
- **You will be held to due dates -- late material will not be evaluated**
- **The only evaluation factors the SSEB will consider are the 7 listed in the RFQ -- believe it**
- **Factors are listed in descending order of importance -- but all are important**
- **You must respond to and meet the requirements of the MER issued in the FBO to be eligible to participate**
- **If team structure changes between submission of SOQ & Oral Clarifications, the contract specialist must be notified prior to Orals**



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